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### **Our Mission**

The Association of Electric Companies of Texas, Inc. (AECT) is a trade organization that provides a forum for member companies to exchange information about public policy and to communicate with the public and government officials.

### **Our Vision**

AECT is dedicated to reliable, affordable and sustainable electricity to meet the needs of today and support the future growth and economic success of Texas.

## Reliability

Modern infrastructure and diverse resources for reliable and resilient supply and delivery of electricity.

Fair and predictable oversight and regulation to promote investment and ensure the stability of Texas' electric industry.

### **Our Principles**

Affordability

Efficient competitive markets that are fair to customers and market participants.

Advanced technologies and innovative programs to support energy efficiency and costsavings for customers.

## Sustainability

Pioneering technologies that support a sustainable environmental future for Texas.

Investment in Texas' economic and energy prosperity with a meaningful and positive impact on the communities we serve.



Ongoing efforts to mitigate supply chain risks, supporting reliable electric operations and ongoing system resilience and investment.

Vigilant defense against cyber and physical attacks on Texas' electric systems.





## AECT member companies pay and collect significant taxes to bolster state and local revenues

- The electric industry is a major source of state and local tax revenue in Texas.
- In 2021, members of AECT paid \$1.99 billion in state and local levies. On average, this cost is about \$90,000 per employee.
- AECT companies also collected \$329.2 million in sales taxes from end-use customers.

#### State and Local Taxes Paid or Collected by AECT Member Companies in 2021

TAXES IMPOSED ON AECT COMPANIES	Millions of Dollars				
Gas Electric & Water Utility Tax	\$211.6				
Public Utilities Gross Receipts Assessment	25.7				
State Sales & Use Tax (Paid on Company purch	ases) 185.6				
State Franchise Tax	90.2				
Local Taxes					
Property Taxes	851.7				
Local Sales & Use Taxes (Paid on Company Pur	chases) 47.0				
Municipal Franchise Fees	574.7				
Subtotal, Company Taxes	\$1,986.5				
SALES TAXES ON AECT ELECTRIC SALES					
State Sales & Use Tax (Collected from Customers)	216.7				
Local Sales & Use Taxes (Collected from Custome	rs) 112.5				
Subtotal, Customers' Taxes	\$ <b>329.2</b>				
TOTAL, STATE & LOCAL TAXES	\$2,315.7				

Source: Association of Electric Companies of Texas











# Getting Power from Generation to Consumer in the ERCOT Competitive Electric Market





#### The Role of ERCOT in Ongoing Electric Operations

Electric Power Transactions: ERCOT operates energy markets to allow retailers to purchase needed power on balancing markets

Transmission System Planning: ERCOT assesses system needs for new transmission lines to support long-term reliability

Retail Switching: ERCOT administers the competitive electric market for consumers.

**Systemwide Assessments**: ERCOT provides regular assessments of available generation and expected electricity demand to help market participants make financial decisions in the market







#### **ERCOT Responsibilities**

- System reliability planning and operations
- Wholesale market settlement for electricity production and delivery
- Retail switching process for customer choice
- Open access to transmission

#### **ERCOT: By the Numbers**

- 90% of the electric load in Texas is in ERCOT
- 75% of ERCOT's load is in the competitive market, including 26 million customers
- 1,030 generating units, providing over 91,000
   MW of generating capacity during peak demand
- 52,700+ miles of high-voltage transmission





#### Texas Electricity Prices Have Performed Far Better than the U.S. Average Over 20 Years

- From 2001 to 2021, the U.S. average electricity price has increased by 57%, remaining flat when adjusted for inflation
- Over that same period, Texas average prices have only increased by 26%, and actually dropped by 20% when adjusted for inflation

#### ERCOT Market Has Seen Significant New Generation Investment Since 2001

- Much of the investment in new, non-renewable generation in Texas occurred from 1995 through 2013
- Efforts to revitalize the competitive wholesale market in ERCOT are ongoing, with a focus on enhancing investment in dispatchable generation



Source: Public Utility Commission of Texas (12/31/2013 Data)





Jan. 2007 The retail electric market in ERCOT as we know it today took over seven years to implement End of following the passage of SB 7 in 1999. price-to-beat Jan. 2005 Affiliate REPs allowed to offer non-Jan. 2002 price-to-beat prices Retail choice begins in ERCOT July 2001 Texas Choice pilot program begins Sep. 1999 ERCOT electric rates locked in June 1999 Affiliate REPs (those that were previously part of the regulated **Retail competition** market prior to competition) were legislation May 1995 still price-regulated up until 2007 to passed (SB 7) incentivize entry of new REPs into Wholesale competition the market legislation passed (SB 373)



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**ERCOT Electricity Prices** 2001-2022 (inflation-adjusted)

- Prices in the competitive market are lower today than in 2001, just before the market opened, when adjusted for inflation.
- Customers in the competitive market have also gained access to new services, like time-of-use electric rates, and the ability to choose their own fuel mix, such as 100% renewable products.
- Large commercial and industrial customers have seen the largest decrease in inflation-adjusted prices.











#### Natural Gas Generation is Strongly Dependent on the Natural Gas Supply Chain





The power plant combusts natural gas to power a turbine, converting fuel to electricity, to distribute to consumers





TDUs are part of Regional Transmission Operators, Independent System Operators and Regional Coordinating Councils

- FERC regulates the transmission and wholesale sales of electricity in interstate commerce
- RTOs, like SPP and MISO manage the flow of electrons across multiple, interconnected states.
- ISOs, like ERCOT, do so within a single state.
- Areas without RTOs or ISOs are managed by regional coordinating councils, which provide fewer market services
- RTOs are regulated by FERC and state regulators in each state where they operate
- ISOs are not closely regulated by FERC





#### **AECT Companies Outside of ERCOT**











# Getting Power from Generation to Consumer in the Non-ERCOT Regions





#### The Role of ISOs in Ongoing Electric Operations

Electric Power Transactions: ISOs operates energy markets to allow utilities to purchase needed power on balancing markets

Transmission System Planning: ISOs assess system needs for new transmission lines to support long-term reliability

Systemwide Assessments: ISOs provide regular assessments of available generation and expected electricity demand





- Utilities are required to serve all customers in their territory
- In exchange, the utility is allowed to retain their territorial monopoly and earn a limited profit, which is regulated by the PUC
- Regulating utilities in this manner avoids having multiple utilities competing to serve each customer over separate, competing transmission lines







			Year 1		I		Year 2				Year 3				Year 4	
	Qtr 1	Otr 2	Qtr 3	QTR 4	Otr 1	Qtr 2	Qtr 3	QTR 4	Qtr 1	Qtr 2	Qtr 3	QTR 4	Qtr 1	Otr 2	Qtr 3	QTR 4
Need/ERCOT Evaluation																
Routing Study																
CCN Preparations																
Fie CCN														-		
CCN Proceeding **																
Permitting																
, contracting																
ROW Acquisition																
					-											
Engineering & Material Acquisition																
Construction																
Construction																
			I	I	<b>I</b>	1				1					1	

- Transmission lines take several years of processing before construction can begin.
- Building long transmission lines can affect many landowners, often requiring a lengthy and extensive easement acquisition effort.
- The transmission line siting process must take into account the impact of those lines on environmentally sensitive and historically significant lands.



**Day 35** 

Day 1



Utility files a statement of intent to file a rate case with Original Jurisdiction authorities (either its cities or the PUC). Original Jurisdiction authorities also have the authority to demand the utility file a rate case.

After the rate case is filed, the PUC may suspend the effective date of proposed rates by an additional 150 days beyond the notification period

After filing the rate case, PUC Staff, cities, affected ratepayer groups and OPUC may intervene and begin sending discovery requests to the utility.

Rate cases are almost always referred to SOAH, where an ALJ establishes a procedural schedule to allow the PUC to decide the case before the deadline.
Intervenors then file written testimony on the rate application.
The utility may then file testimony rebutting intervenor testimony.
If a hearing occurs, it's normally around 100 days after filing.

• The ALJ will issue a proposed order (if no hearing) or a proposal for decision (if contested) and refer the case back to the PUC.

The PUC must approve or deny the case by day 185, or the case is deemed approved. The utility may voluntarily extend the timeline.

Day 135

Day 185



#### **Protecting Against Threats to the Grid**











**Promote Awareness:** Utilities, national, state and local governments and agencies warn residents of impending storms, including hurricanes, tornadoes and major ice storms.

**Develop Mitigation Strategies:** Utilities implement protocols to reduce likelihood of electrocution from downed lines

Harden Facilities: Utilities promote robust construction to allow for quick recovery and look for opportunities to cost-effectively harden systems, such as through undergrounding lines, animal guards and security and online drills.

**Cyber Hygiene:** Maintain best practices, share information with other utilities and hold regular briefings to defend against grid hacking activities.

**Investment:** Major hardware and software investment specifically aimed at identifying cyber attack activity, plus investment in cyber security divisions staffed with financial industry and military backgrounds

Maintain Backup Equipment: Strategically position replacement parts and facilities to quickly rebuild where needed





## **Reliability and Resiliency**

- The entire grid is facing rapidly increasing load, due to economic growth, electrification of oil & gas equipment, electrification of heating systems, the interest of Crypto miners in Texas and other factors.
- Texas frequently faces widespread inclement weather throughout the year. The electric grid will benefit from investment to allow for more rapid recovery from one-time events.

## Affordability

• Texas' economic strength depends on a strong electric system that maximizes the benefits of competitive wholesale and retail markets.

## Sustainability

- The transmission network in ERCOT has evolved to bring more wind and solar generation from rural areas of the state to population centers
- The local electric utility distribution networks face increasing demand for distributed energy resources, such as rooftop solar, customer-owned generators, home battery storage and the adoption of electric vehicles



Population, economic

growth, electric

vehicle adoption,

crypto mining and

electrification of

homes and oil & gas



Texas Population Growth 1980-2050



processing will further increase electric use

Sources: U.S. Census, Texas Demographic Center



### **ERCOT's Changing Generation Mix**









- One of ERCOT's roles is to determine which generating units will operate and for what time after considering the costs of operating each unit
- This includes ramping up and powering down electric generating facilities based on the actual electric load, transmission constraints and other issues, creates additional costs, which are assessed by ERCOT







## **Overview of Distributed Energy Resources (DERs)**





- **Distributed generation (< 1 MW):** Rooftop solar, small diesel, or gas generators. May be paid for energy exports, but not make offers or sell ancillary services
- Distributed generation resources (DGRs) and Distributed energy storage resources (DESRs): Larger on-site generation such as batteries. These entities must register as a power generating company if they are putting energy on the grid.
- Generation resources >10 MW: Treated like any other traditional generation resource and seldom located on the distribution system



- **Residential load curtailment:** Opt-in smart thermostat programs and manual thermostat programs to reduce power usage, offered by some REPs, municipally-owned utilities and electric cooperatives.
- Wholesale market participation: Bids to buy electricity and provide certain ancillary services; compensation received for ancillary services
  - Often used by large industrial customers
  - Growing use by crypto mining facilities







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